

IOANA E. MARINESCU

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EDUCATION

Ph.D	Economics, London School of Economics, 2007
Doctorat (Ph.D)	Economics, EHESS Paris, 2005
DEA (M.Phil)	Economic analysis and policy, EHESS Paris, 2002
Maîtrise (Masters)	Econometrics, Paris-I Panthéon-Sorbonne, 2001
Maîtrise (Masters)	Philosophy, Paris-I Panthéon-Sorbonne, 2001

EMPLOYMENT

2017 - present	Assistant Professor, School of Social Policy & Practice, University of Pennsylvania
2007 - 2017	Assistant Professor, Harris School of Public Policy, University of Chicago
2006 - 2007	Visiting Professor, Harris School of Public Policy, University of Chicago
2005 - 2006	Postdoctoral Researcher, department of economics, Harvard University

PROFESSIONAL AFFILIATIONS

2015 - present	Faculty Research Fellow (Labor Studies), National Bureau of Economic Research (NBER)
2012 - present	Research Fellow, IZA.

PUBLICATIONS

Refereed Journal Articles

- Gaggl P., Gray R., Marinescu I., & Morin M. (2020) “Does Electricity Drive Structural Transformation? Evidence from the United States”. Accepted, November 2020. *Labour Economics*.
- Marinescu I., Skandalis, D. (2020). Unemployment Insurance and Job Search Behavior. *Quarterly Journal of Economics*, October 2020.
- Marinescu I., Klein N., Chamberlain A., & Morgan Smart (2020). Incentives Can Reduce Bias in Online Reviews, forthcoming, *Journal of Experimental Psychology: Applied*.
- Naidech A., Lawlor P.N., Xu H., Fonarow G.C., Xian Y., Smith E., Schwamm L., Matsouaka R., Prabhakaran S., Marinescu I., Kording K. (2020). Probing the Effective Treatment Thresholds for Alteplase in Acute Ischemic Stroke with Regression Discontinuity Designs. *Frontiers in Neurology*. 11 (2020).
- Azar J., Steinbaum M., Marinescu I., & Taska B. (2020). Concentration in US Labor Markets: Evidence from Online Vacancy Data. *Labour Economics* 66 (October 1, 2020): 101886.
- Azar J., Marinescu I., & Steinbaum M. (2020). Labor Market Concentration. Forthcoming, *Journal of Human Resources*.
- Marinescu I. & Posner E. (2020) Why Has Antitrust Law Failed Workers? *Cornell Law Review* 105 (September 2020).
- Marinescu I. & Wolthoff R. (2020). Opening the Black Box of the Matching Function: The Power of Words. Previously circulated under the title “Wages, Applications and Skills”, *Journal of Labor Economics*, vol. 38, no. 2.

9. Marinescu I. & Hovenkamp H. (2019). Anticompetitive Mergers in Labor Markets. *Indiana Law Journal*, vol. 94, 2019.
10. Marinescu I., Lawlor P., Kording K. (2018). Quasi-experimental causality in neuroscience and behavioral research. *Nature Human Behavior*, 2 (12): 891.
11. Baker R., Bettinger E., Jacob B. & Marinescu I. (2018). The Effect of Labor Market Information on Community College Students Major Choice. *Economics of Education Review*, 65 (August): 1830.
12. García Pérez J. I., Marinescu I., & Vall Castello J. (2018). Can Fixed-Term Contracts put Low Skilled Youth on a Better Career Path? Evidence from Spain. *Economic Journal*, May 2018.
13. Marinescu I. & Rathelot R. (2018). Mismatch Unemployment and the Geography of Job Search. *American Economic Journal: Macroeconomics*, 10 (3): 4270.
14. Marinescu I. (2017). The General Equilibrium Impacts of Unemployment Insurance: Evidence from a Large Online Job Board. *Journal of Public Economics*, 150, pp. 14-29.
15. Marinescu I. (2016). Divorce: what does learning have to do with it? *Labour Economics*, 38 (2016), pp. 90-105.
16. Marinescu I. & Triyana M. (2016). The sources of wage growth in a developing country. *IZA Journal of Labor & Development*, 5:2.
17. Marinescu I. (2014). HIV, Wages and the Skill Premium. *Journal of Health Economics*, 37, pp. 181-197.
18. Azuara O. & Marinescu I. (2013). Informality and the Expansion of Social Protection Programs: The Case of Mexico. *Journal of Health Economics*, 32, pp. 938-950.
19. Marinescu I. (2011). Are Judges Sensitive to Economic Conditions? Evidence from UK Employment Tribunals. *Industrial and Labor Relations Review*, July 2011 (Vol. 64, No. 4).
20. Marinescu I. (2009). Job Security Legislation and Job Duration: Evidence from the U.K. *Journal of Labor Economics*, vol. 27, no. 3 (p. 475-486).
21. Aghion P. & Marinescu I. (2007) Cyclical budgetary policy and growth: what do we learn from OECD panel data? *NBER Macroeconomics Annual* Volume 22 (p. 251 - 278).
22. Aghion P., Bond S., Klemm A., & Marinescu I. (2004). Technology and Financial Structure: Are Innovative Firms Different? *Journal of the European Economic Association*, MIT Press, vol. 2(2), pages 277-288, April 2004.

Other Publications

23. Azar J., Marinescu I., & Steinbaum M. (2019). Marinescu, I., & “Measuring Labor Market Power Two Ways,” *AEA Papers and Proceedings*, 2019.
24. Marinescu, I., & Posner E.. 2019. “A Proposal to Enhance Antitrust Protection Against Labor Market Monopsony.” *Roosevelt Institute*.
25. Klein N., Marinescu I., Chamberlain A., & Morgan Smart (2018). Online Reviews Are Biased. Here’s How to Fix Them. *Harvard Business Review*.
26. Marinescu I. (2017). Job search monitoring and assistance for the unemployed. *IZA World of Labor*.
27. Calderon V. & Marinescu I. (2011). The impact of Colombia’s pension and health insurance systems on informality. *IDB Publications* 62338, Inter-American Development Bank.

Articles under revision

28. Jones D. & Marinescu I. (2019), The Labor Market Impacts of Universal and Permanent Cash Transfers: Evidence from the Alaska Permanent Fund. Working Paper 24312. National Bureau of Economic Research. Conditionally accepted, *American Economic Journal: Economic Policy*.
29. Marinescu I., Ouss I., & Pape L.-D. “Wages, Hires, and Labor Market Concentration”, SSRN Scholarly Paper ID 3453855. Rochester, NY: Social Science Research Network, 2019. Revise & resubmit, *Journal of Economic Behavior & Organization*.
30. Anderson S., Marinescu I., & Shor B.. 2019. Can Pigou at the Polls Stop US Melting the Poles? SSRN Scholarly Paper ID 3400772. Rochester, NY: Social Science Research Network. Revise & resubmit, *Journal of the Association of Environmental and Resource Economists*.

Working Papers

31. Corcoran J., Marinescu I., Vogelsang C., Kim J., Morgan S., Watson-Baker L., “Prevalence of Depression in Low-Income Women in Developed Countries”, working paper, 2020.
32. Marinescu, I., Qiu Y., and Sojourner A.. “Wage Inequality and Labor Rights Violations.” SSRN Scholarly Paper. Rochester, NY: Social Science Research Network, August 13, 2020.
33. Marinescu, Ioana, Daphné Skandalis, and Daniel Zhao. “Job Search, Job Posting and Unemployment Insurance During the COVID-19 Crisis.” SSRN Scholarly Paper. Rochester, NY: Social Science Research Network, July 30, 2020.
34. Azar J., Berry S. & Marinescu I. “Estimating Labor Market Power, SSRN Scholarly Paper ID 3456277. Rochester, NY: Social Science Research Network, 2019.
35. Azar J., Huet-Vaughn E., Marinescu I., Taska B., & Von Wachter T. 2019. “Minimum Wage Employment Effects and Labor Market Concentration.” SSRN Scholarly Paper ID 3416016. Rochester, NY: Social Science Research Network.
36. Marinescu I., Triantafillou S., & Kording K., “Regression Discontinuity Threshold Optimization”, working paper, 2019.
37. Marinescu I. (2017). No Strings Attached: The Behavioral Effects of U.S. Unconditional Cash Transfer Programs. New York, NY, USA: *Roosevelt Institute*, 2017. [Link].

HONORS AND AWARDS

- 2019 *Labour Economics* Best Reviewer Award
 2018 University of Pennsylvania School of Social Policy & Practice Excellence in Teaching Award
 2015 *Labour Economics* Certificate of Excellence in Reviewing
 2012 Inter American Conference on Social Security Research Award (CISS Award 2012), 3rd place winner, “The Impact of Colombia’s Pension and Health Insurance Systems on Informality” (with Valentina Calderon)

GRANTS AND FELLOWSHIPS

- 2020 Washington Center For Equitable Growth for “Competition Policy and Market Structure: Boosting Wage Growth”
 2019 National Institute of Health, RO1, for “Quantifying causality for neuroscience”, co-principal investigator with Maria Geffen and Konrad Kording.
 2018 Kleinman Center for Energy Policy, for “The Polics of Carbon Taxes at the State Level”.
 Economic Security Project & Hopewell for “Will a Universal Basic Income be Offset by Increasing Prices?”, co-principal investigator with D. Jones.
 Fostering Media Connections for a project on the economics of foster care, co-principal investigator with J. Greeson & D. Schilling Wolfe.
 2016 Sloan Foundation grant for the Center for Data Science & Public Policy, co-principal investigator.
 2010 CIDE (Centro De Investigaacion y Docencia Economicas, A.C.) grant for comprehensive research of the Seguro Popular program in Mexico.
 2008 University of Chicago, Center for Human Potential and Public Policy, Faculty Development Award.
 2004 Arthur Sachs and Harvard Club de France Fellowship.
 2002 Marie Curie Fellowship (European Doctoral Program).

KEYNOTE AND INVITED PRESENTATIONS

Keynote Presentations

- 2019 IZA/CAIS Workshop: Matching Workers and Jobs Online, Bochum, Germany, September 20-21 2019.
 Big Data in Social Sciences and Public Policy, El Colegio de Mexico, Mexico City, Mexico, May 16-17 2019.
 2013 WISE Labor 2013 International Symposium on Contemporary Labor Economics, Xiamen University, China, December 7-8 2013.

Invited Presentations

- 2020 Columbia University, November 2020.
 Drexel University, Philadelphia, October 2020.
 Duke University, October 2020.
 Université du Québec à Montréal (UQAM), October 2020.
 CREST Paris, October 2020.
 University of California, Irvine. March 2020.

- 2019
 Harvard Kennedy School, November 2019.
 Harvard Law School, May 2019.
 University College London, March 2019.
 OECD, Paris, France, March 2019.
 University of Illinois Urbana-Champaign, March 2019.
 Princeton University, February 2019.
 Harvard Business School, February 2019.
- 2018
 Microsoft Research New York City, July 2018.
 Boston University, July 23rd 2018.
 American Antitrust Institute, June 21st 2018.
 Harvard University Law School, June 13th 2018.
 Federal Reserve Bank of Philadelphia, May 1st 2018.
 University of Minnesota, April 27 2018.
 Federal Reserve Bank of Minneapolis, April 26 2018.
 Rutgers University, April 2018.
 University of Toronto, Toronto, Canada, March 27 2018.
 University of York, Toronto, Canada, March 26 2018.
 University of Tokyo, GRIPS, Tokyo, Japan, March 14 2018.
 Rutgers University, February 2018.
 OECD, Paris, France, January 19 2018.
 Paris School of Economics, Paris, France, January 18 2018.
 IZA, Bonn, Germany, January 16 2018.
- 2017
 IEEE International Conference on Data Mining (ICDM) 2017, Data Science for Human Capital Management Workshop, November 18 2017, New Orleans.
 Temple University, economics department, October 13 2017.
 ENSAI Economic Days, June 15-16, Rennes, France.
 University of Pittsburgh, economics department, March 1st 2017.
 University of Pennsylvania, school of social policy and practice, February 15th 2017.
- 2016
 Stanford University, economics department, December 6th 2016.
 University of Western Ontario, economics department, November 30th 2016.
 University of Maryland, school of public policy, November 7th 2016.
 University of Montreal, economics department, October 19th 2016.
 Federal Reserve Bank of Chicago, October 13 2016.
 HEC Montreal, September 27th 2016.
 University of Maryland, economics department, August 31st 2016.
- 2015
 Louisiana State University, economics department, November 16 2015.
 Brigham Young University, economics department seminar, October 2 2015.
 30th Annual Congress of the European Economic Association, Mannheim 2015: Invited Session “Social Insurance Programs and the Labor Market”, August 27 2015.
 Upjohn Institute for Employment Research, June 16 2015.
 University of Massachusetts Amherst, Applied Micro Workshop, April 30 2015.
 Georgetown University, Public Policy and Massive Data Seminar, April 24 2015.
 The George Washington University, Microeconomics Seminar, April 8 2015.
 Bureau of Labor Statistics, April 7 2015.
 University of California, Berkeley, Department of Economics, Joint Labor-Public Seminar, February 5th 2015.
- 2014
 Princeton University, Industrial Relations Section, Labor Economics Seminar, November 10th 2014.
 Regional and Urban Economics Seminar in Paris, France, January 15 2014.

- 2013 London School of Economics, CEP Labour Market Workshop Series, February 26th 2013.
Queen Mary University of London, February 25th 2013.
Sciences Po Paris, the Interdisciplinary Research Centre for the Evaluation of Public Policies (LIEPP) seminar, February 20th 2013.
Paris School of Economics, Applied Economics lunch seminar, February 19th 2013.
- 2012 Purdue University, November 12th 2012.
University of California, Santa Barbara, October 5th 2012.
University of British Columbia, September 27th 2012.
University of Wisconsin-Madison, September 17th 2012.
Chicago Fed, March 12th, 2012.
- 2011 CIDE, Mexico City, July 12th 2011.
- 2010 Paris School of Economics, Applied Economics lunch seminar, June 15th 2010.
- 2009 University of Houston-Rice University, empirical micro workshop, December 1st 2009.
Sciences Po Paris, lunch seminar, September 23rd 2009.
- 2007 UIC, Economics Department seminar, September 7th 2007.

CONFERENCE PRESENTATIONS

- 2019 ASSA meetings, Atlanta, January 2019.
- 2018 Monopsony in Labor Markets, Sundance, October 2018.
NBER: The Rise of the Megafirm: Causes and Consequences for Labor and Product Markets, October 2018.
Federal Reserve Bank of Atlanta, 9th Annual Employment Conference, October 2018.
NBER Summer Institute, Personnel Economics.
NBER Summer Institute, IT & Digitization.
NBER Summer Institute, Industrial Organization.
NBER Labor Studies Program Meeting, San Francisco, CA, February 16 2018.
ASSA meetings in Philadelphia, PA, January 2018.
- 2017 Society of Labor Economists meetings, Raleigh, May 5-6 2017.
NBER Labor Studies Program Meeting, San Francisco, CA, February 24 2017.
ASSA meetings in Chicago, IL, January 2017.
- 2016 IZA Workshop on the Economics of Education: Higher Education, Bonn, September 30 - October 1, 2016.
NBER Trans-Atlantic Public Economics Seminar, Mannheim, Germany, June 13-15 2016.
ASSA meetings in San Francisco, CA, January 3-5 2016.
- 2015 IZA/OECD Employment Seminar, Paris, France, October 2015.
NBER Summer Institute, Macro Perspectives, Boston, MA, July 17 2015.
Society of Labor Economists meetings, joint with European Association of Labour Economists, Montreal, June 26-28 2015.
NBER Labor Studies Program Meeting, San Francisco, CA, February 20 2015.
- 2014 NBER Summer Institute, Labor Studies joint with Public, Cambridge, MA, July 22nd 2014.
NBER Summer Institute, Economics of IT and Digitization, Cambridge, MA, July 18th 2014.
Search and Matching Research Group annual conference 2014, University of Edinburgh, United Kingdom. Plenary talk. 8-10 May 2014.
ASSA meetings in Philadelphia, PA, January 3rd 2014.

- 2013 Society of Labor Economists meetings, Boston, May 2-4 2013.
- 2012 European Central Bank / CEPR Labour Market Workshop 2012, Frankfurt, December 17-18 2012.
Society for Economic Dynamics Annual Meeting, 22-24 June 2012, Limassol, Cyprus.
11th IZA/SOLE Transatlantic Meeting of Labor Economists, May 31 - June 3 2012 in Buch/Ammersee, Germany.
Society of Labor Economists meetings, Chicago, May 4-5 2012.
- 2011 Summer Meetings of the Econometric Society, Saint Louis, June 9-12 2011.
- 2010 IDEP (Institute for Public Economics), the 9th Journées Louis-André Gerard-Varet, Marseille, France, June 21st 2010.
SOLE annual meeting 2010, London, U.K., June 17th 2010.
ASSA meetings 2011, Denver, January 2010.
- 2009 NBER Summer Institute, Workshop on Macro Perspectives, Cambridge MA, July 13th 2009.
Society of Labor Economists meetings, Cambridge MA, May 8th 2009.
- 2008 10th IZA/CEPR European Summer Symposium in Labour Economics (ESSLE); Ammersee, Germany 9-11 October 2008.
ASSA meetings, New Orleans, January 4th 2008.
- 2007 Bank of England, Great Stability Conference: On the source(s) of Macroeconomic Stability, London, United Kingdom, 13 and 14 September 2007.
Society of Labor Economists meetings, Chicago, May 5th 2007.
NBER macro annual, Cambridge, MA, March 30-31 2007.

INVITED TESTIMONY & POLICY TALKS

Invited testimony

- 2019 U.S. House of Representatives, Committee on the Judiciary, Subcommittee on Antitrust, Commercial and Administrative Law. “Antitrust and Economic Opportunity: Competition in Labor Markets”. [Link], October 29th 2019.
Department of Justice, Antitrust Division, intervention at the Competition in Labor Markets workshop, [Link], September 23rd 2019.
General Assembly of Maryland, Ways and Means Committee, intervention on House Bill 1089, March 1st 2019 [Link].
- 2018 Federal Trade Commission, Hearings on Competition and Consumer Protection in the 21st Century, Washington DC, October 2018.
White House Roundtable on Leveraging Data as a Strategic Asset, Washington DC, May 2018.
- 2017 Pennsylvania House of Representatives Democratic Policy Committee, Philadelphia PA, November 2017.

Policy talks

- 2020 OECD Global Forum on Productivity, Berlin, Germany, May 2020.
 University of Southern California, Institute for Economic Policy Research, Los Angeles, March 2020. *Unable to deliver, canceled due to COVID-19 outbreak.*
 The Lunch DC, government of the District of Columbia, January 2020.
 Brookings Institution Roundtable on Regional Divergence, January 2020.
- 2019 Washington Center For Equitable Growth, Job Search and Technology.
 Columbia University, “The Green New Deal: Visionary or Misguided?”, October 2019.
- 2018 Who Cares - Economic Barriers and Foster Family Recruitment, House of Representatives Rayburn House Office Building, November 2018.
 Penn Wharton Public Policy Initiative, B School for Public Policy, Washington DC, September 2018.

TEACHING EXPERIENCE

University of Pennsylvania School of Social Policy & Practice

“Economics for Social Policy,” 2017-2020.

“Quantitative reasoning,” 2017-2020.

University of Chicago Harris School of Public Policy

“Labor Market Institutions and Unemployment,” 2006-2015.

“Matching, Efficiency, and Inequality,” 2006-2017.

“Theories of Justice and the Common Good,” 2006-2017.

PROFESSIONAL SERVICE

Peer Review

Referee for *the Quarterly Journal of Economics*, *American Economic Review*, *Journal of Political Economy*, *Review of Economic Studies*, *Journal of Labor Economics*, *Journal of Finance*, *Economic Journal*, *Review of Economics and Statistics*, *Journal of Public Economics*, *Journal of Development Economics*, *Journal of Human Resources*, *Industrial and Labor Relations Review*, *Labour Economics*, *Journal of Law and Economics*, *Oxford Economic Papers*, *Journal of Human Capital*, *B.E. Journal of Macroeconomics*, *Review of Income and Wealth*, *Economic Inquiry*, *Journal of Institutional and Theoretical Economics*, *Economic of Transition*.

NON-ACADEMIC WORK

Newspaper Articles and Blogging

Monthly op-ed in the French newspaper *Libération*. [Link]

Monthly blog posts on The Hiring Site Blog, by CareerBuilder.com. 2012-2017. [Link]

MEDIA COVERAGE & TWITTER

Media coverage (selected)

Financial Times, 2020. “US Workers Brace as Coronavirus Ripples through Real Economy.” by Edgecliffe-Johnson, Andrew, and Brendan Greeley. March 16, 2020. [Link].

USA TODAY Dickman, Marco della Cava, Cassie. 2020. California City Gives Residents \$500 a Month. Is This the Future of Progressive Politics? Dickman, Marco della Cava, Cassie. [Link].

New York Times. 2019. “Opinion — Economic Incentives Dont Always Do What We Want Them To.”, by Esther Duflo and Abhijit Banerjee. October 26, 2019. [Link].

- Washington Post*. 2019. “Is a recession looming? Heres what experts on the economy are watching.”, by Philip Bump. August 15, 2019. [Link]
- Forbes*. 2019. “Why Carbon Taxes Are So Hard To Pass”, by Howard Gleckman. August 15, 2019.[Link]
- Bloomberg*. 2019. “A \$15 Minimum Wage Isnt So Scary.” by Noah Smith. July 11, 2019. [Link].
- Bloomberg*. 2019. “Economists Get Serious About the Harm From Monopolies.” by Noah Smith. January 11, 2019. [Link].
- Financial Times*. 2019. “What Exactly Is ‘Slack’?” Financial Times Alphachat, January 5, 2019. [Link]
- Washington Post*. 2018. “Politicians Have Caused a Pay ‘Collapse’ for the Bottom 90 Percent of Workers, Researchers Say.”, by Christopher Ingraham. December 17, 2018. [Link]
- The Economist*. 2018. “Economists Think Antitrust Policy Should Pay More Attention to Workers,” October 25, 2018. [Link]
- National Public Radio NPR Marketplace* 2018. Do Superstar Companies Hold down Wages?. Interview with Reema Khrais. [Link]
- The New York Times* 2018. “Opinion — When Companies Supersize, Paychecks Shrink.” By Bryce Covert, May 13, 2018. [Link]
- The New York Times* 2018. “Why Is Pay Lagging? Maybe Too Many Mergers in the Heartland.”, by Noam Schieber and Ben Casselman, January 25, 2018. [Link]
- The Economist*. 2018. “What Amazon Does to Wages,” January 20, 2018. [Link] .
- CNN Money* 2018. “Big Companies Used to Pay the Best Wages. Not Anymore.” by Lydia DePillis. January 18, 2018. [Link]
- Wall Street Journal* 2018. “Giving Alaskans Free Money Didn’t Stop Them From Working.” by Ben Leubsdorf. February 20, 2018. [Link]
- Bloomberg* 2017. “Monopolies May Be Worse for Workers Than for Consumers.” by Noah Smith. December 29, 2017. [Link]

Twitter @mioana 18,658 followers as of 10/21/2020. 140th most followed economist on Twitter as of 11/02/2020: <https://ideas.repec.org/top/top.person.twitter.html>

LANGUAGES

French: native reading, writing, speaking.

English: fluent reading, writing, speaking.

Romanian: native reading, excellent writing, native speaking.

German: excellent reading, intermediate writing, conversational speaking.